

C-PACE FOR CONTRACTORS

C-PACE, or Commercial Property Assessed Clean Energy, is a powerful financing tool that pays for a wide variety of energy, resilience, and environmental remediation measures for new and existing buildings.

Property owners receive 100% fixed rate financing of hard and soft costs for qualifying projects from participating C-PACE Capital Providers.

Similar to construction loan draws, contractors can receive progress payments to install eligible energy, resilience, and environmental improvements including:

HVAC Equipment	Pumps
Automation Controls	Geothermal
Roofing	Elevator Equipment
Solar	Air Quality Systems
Lighting	Electric Vehicle Charging Equipment
	& More

Why Do Contractors Love C-PACE?

More comprehensive projects: Presenting C-PACE as an option often motivates property owners to expand on original project scopes. An all-encompassing efficiency retrofit may prove to owners that going beyond simple upgrades would be more financially beneficial.

Close more deals: Property owners may not have access to conventional financing or want to use their cash reserves. C-PACE solves these financial hurdles to get more projects over the finish line.

Grow the bottom line: C-PACE creates a new line of business for contractors. More projects mean more cash for operations.

Use "OPM": The C-PACE option means contractors do not have to utilize their own line of credit to fund projects.

Fund equipment contracts awaiting installation:

In some cases, C-PACE Capital Providers can fund equipment with guaranteed contracts before installation.



BECOME A REGISTERED CONTRACTOR FOR MDPACE

1. Learn about the [C-PACE program in your area](#).
2. Become a [Registered Contractor](#)
3. Once approved, your company will be listed on the [md-pace.com](#) website.
4. Work with property owners to fill out the Pre-Application, scope, and/or develop the project analysis.
5. Develop final scope, project costs, and schedule. Assist property owners with Final Application.
6. Receive payments- either in a lump sum or in scheduled construction draws.
7. Project complete!
You gained another happy customer, ready to refer your company to their network.

MDPACE is a statewide commercial Property Assessed Clean Energy program administered by the Maryland Clean Energy Center, in partnership with Abacus Property Solutions.



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